	H.O. Penn Machinery Co. Inc.	The W.I. Clark Co.	
Total cost for a Diesel Powered Backhoe/Loader	107,565.00	104,890.00	Exceptions: Belt driven cooling fan in lieu of hydraulic
	Optional auxiliary combined hydraulic lines for backhoe add \$1,925	One new John Deere 410K Backhoe/Loader. Quote good for 30 days. Payment in full due within 30 days of delivery	Exceptions: hydraulic power assisted two-wheel brakes Exceptions: 500/70 rear and 340/80 front Michelin radial tires Exceptions: Ride control with on/off (no automatic setting)
Delivery (weeks ARO)	120 days	Approximately 30 to 90 days	
Manufacturer	Caterpillar	John Deere 410K	Additional options for consideration:
Option 1 (Side Dump Bucket)	12,450.00	13,840.00 (JRB 1.0 cubic yard w/BOCE)	1-way auxiliary backhoe hydraulics for hammer, add \$2,325.00
Option 2 (Forks)	2,850.00	3,985.00	1-way and 2-way aux. hydraulics for hammer, or thumb, add \$3,035.00
Option 3 (Replacement cutting edges)	250.00	230.00 each	Four (4) Whelen LED strobe lights, add \$1,685.00
Option 4 (Gummy Bucket)	2,600.00 (48" grading bucket smallest grading bucket made by CAT for 430FIT Backhoe)	1,040.00 (36" non-hydraulic grading bucket)	
	Exceptions: Front tires will be 340/80R 18 radial		
	Height of cab is 111 inches		